M&T Bank Corporation Announces Financial Results for 2005

PRNewswire-FirstCall BUFFALO. N.Y.

M&T Bank Corporation ("M&T") today reported its results of operations for 2005.

GAAP Results of Operations. Diluted earnings per share measured in accordance with generally accepted accounting principles ("GAAP") increased 12% to \$6.73 in 2005 from \$6.00 in 2004. On the same basis, net income in 2005 was \$782 million, up 8% from \$723 million earned in 2004. GAAP-basis net income for 2005 expressed as a rate of return on average assets and average common stockholders' equity was 1.44% and 13.49%, respectively, compared with 1.40% and 12.67%, respectively, in 2004.

GAAP-basis diluted earnings per share for the fourth quarter of 2005 rose 10% to \$1.78 from \$1.62 in the corresponding period of 2004. On the same basis, net income for the recent quarter increased to \$205 million, up 7% from \$192 million in the fourth quarter of 2004. Expressed as an annualized rate of return on average assets and average common stockholders' equity, GAAP- basis net income for 2005's final quarter was 1.48% and 13.85%, respectively, compared with 1.45% and 13.37%, respectively, in the year-earlier period.

Reflecting on 2005's financial results, Rene F. Jones, Senior Vice President and Chief Financial Officer, commented, "Overall, M&T had another successful year in 2005. Improved credit quality, reflecting a continuation of our prudent underwriting standards, coupled with our success in containing expenses were the leading forces behind M&T's strong financial performance. Given the challenging interest rate environment and the resultant slow revenue growth that we had forecasted a year ago, it was extremely important for M&T to focus on controlling costs to maintain an acceptable spread between the growth in revenues and expenses. The implementation of several corporate initiatives, coupled with the hard work and dedication of our employees, have allowed us to enhance the efficiency of our operations."

Supplemental Reporting of Non-GAAP Results of Operations. Since 1998, M&T has consistently provided supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and expenses associated with merging acquired operations into M&T, because such expenses are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results. Amortization of core deposit and other intangible assets, after tax effect, for the years ended December 31, 2005 and 2004 were \$35 million (\$.30 per diluted share) and \$46 million (\$.38 per diluted share), respectively. Similar amortization charges, after tax effect, totaled \$8 million (\$.07 per diluted share) in the fourth quarter of 2005, compared with \$10 million (\$.08 per diluted share) in the year-earlier quarter.

Diluted net operating earnings per share, which exclude the impact of amortization of core deposit and other intangible assets, were \$7.03 in 2005, 10% higher than \$6.38 in 2004. Net operating income for 2005 increased 6% to \$817 million from \$769 million in 2004. Net operating income in 2005 expressed as a rate of return on average tangible assets and average tangible stockholders' equity was 1.60% and 29.06%, respectively, compared with 1.59% and 28.76% in 2004.

For the fourth quarter of 2005, diluted net operating earnings per share were \$1.85, 9% higher than \$1.70 in the corresponding 2004 period. Net operating income for 2005's final quarter rose 5% to \$213 million from \$202 million in the similar period in 2004. For the three-month period ended December 31, 2005, net operating income expressed as an annualized rate of return on average tangible assets and average tangible equity was 1.63% and 29.12%, respectively, compared with 1.62% and 29.69% in the year-earlier period.

Reconciliation of GAAP and Non-GAAP Results of Operations. A reconciliation of diluted earnings per share and net income with diluted net operating earnings per share and net operating income follows:

Three months ended Year ended
December 31 December 31
2005 2004 2005 2004
----- (in thousands, except per share)

(1) After any related tax effect

Reconciliation of Total Assets and Equity to Tangible Assets and Equity. A reconciliation of average assets and equity with average tangible assets and average tangible equity follows:

```
Three months ended Year ended
              December 31 December 31
              2005 2004 2005 2004
                (in millions)
$54,835 52,725 54,135 51,517
Core deposit and other
intangible assets (115) (174) (135) (201)
Deferred taxes 44 - 52 -
Deferred taxes
Average tangible assets $51,860 49,647 51,148 48,412
            Average equity $ 5,873 5,721 5,... (2,904) (2,904) (2,904)
                $ 5,873 5,721 5,798 5,701
Core deposit and other
intangible assets (115) (174) (135) (201)
Deferred taxes
                 44 67 52 76
Average tangible equity $ 2,898 2,710 2,811 2,672
             _____ ____
```

Taxable-equivalent Net Interest Income. Led by growth in average loan balances outstanding, taxable-equivalent net interest income increased 3% to \$1.81 billion in 2005 from \$1.75 billion in 2004. Average loans outstanding rose 6% to \$39.5 billion in 2005 from \$37.1 billion in 2004. Partially offsetting the positive impact of loan growth was a narrowing of M&T's net interest margin, or taxable-equivalent net interest income expressed as a percentage of average earning assets, to 3.77% in 2005 from 3.88% in 2004. That narrowing resulted from rising short-term interest rates that produced a flattening of the yield curve in 2005 as compared with historic norms.

During the final quarter of 2005, taxable-equivalent net interest income was \$454 million, 2% higher than \$446 million in the year-earlier quarter. Average loans outstanding and annualized net interest margin in the fourth quarter of 2005 were \$40.4 billion and 3.69%, respectively, compared with \$38.1 billion and 3.82% in the similar 2004 period.

Provision for Credit Losses/Asset Quality. The provision for credit losses totaled \$88 million in 2005, down from \$95 million in 2004. Net loan charge-offs in 2005 totaled \$77 million, or .19% of average loans outstanding, improved from \$82 million or .22% of average loans in 2004. The provision for credit losses was \$23 million during the final three months of 2005, compared with \$28 million in the year-earlier period. Net charge-offs of loans were nearly \$23 million in 2005's fourth quarter, representing an annualized .22% of average loans outstanding, compared with \$27 million or .29% during the similar 2004 quarter.

Loans classified as nonperforming declined to \$156 million, or .39% of total loans at December 31, 2005, compared with \$172 million or .45% a year earlier. Loans past due 90 days or more and accruing interest aggregated \$129 million at the recent year-end, compared with \$155 million at December 31, 2004. Included in these past due, but accruing loans at December 31, 2005 and 2004 were \$106 million and \$121 million, respectively, of loans guaranteed by government-related entities. Assets taken in foreclosure of defaulted loans remained at low levels, totaling \$9 million at December 31, 2005 and \$13 million at December 31, 2004.

Allowance for Credit Losses. The allowance for credit losses totaled \$638 million, or 1.58% of total loans, at December 31, 2005, compared with \$627 million, or 1.63%, a year earlier. The decline in the allowance as a percentage of loans reflects improvement in various credit factors, including lower levels of net loan charge-offs and nonperforming loans. The ratio of M&T's allowance for credit losses to nonperforming loans was 408% and 364% at December 31, 2005 and 2004, respectively.

Noninterest Income and Expense. Noninterest income totaled \$950 million in 2005, compared with \$943 million in 2004. Higher mortgage banking revenues, corporate financing advisory fees, gains on sales of commercial lease equipment and other property, and other revenues contributed to that improvement. Losses from bank investment securities in 2005 included a previously disclosed \$29 million non-cash, other-than-temporary impairment charge in the third quarter related to preferred stock issuances of the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. Excluding gains and losses from investment securities, noninterest income in 2005 rose \$38 million or 4% from 2004. Noninterest income of \$249 million in the fourth quarter of 2005 was up 5% from \$238 million in the corresponding 2004 quarter, due in part to higher revenues from providing mortgage banking and corporate financing advisory services.

Noninterest expense in 2005 aggregated \$1.49 billion, down 2% from \$1.52 billion in 2004. Included in such amounts are expenses considered to be "nonoperating" in nature, consisting of amortization of core deposit and other intangible assets of \$57 million in 2005 and \$75 million in 2004. Exclusive of these nonoperating expenses, noninterest operating expenses were \$1.43 billion in 2005 and \$1.44 billion in 2004. Included in 2004's operating expenses was a \$25 million tax-deductible contribution made to The M&T Charitable Foundation, a tax-exempt private charitable foundation. Excluding the impact of the charitable contribution, operating expenses in 2005 increased \$13 million, or less than 1% from 2004, reflecting M&T's ongoing efforts to control expenses. Increases in the cost of providing health care and retirement benefits to employees and higher professional services expenses were partially offset by a higher reversal of a portion of the valuation allowance for the impairment of capitalized residential mortgage servicing rights during 2005 as compared with 2004, due to higher residential mortgage loan interest rates.

Noninterest expense in the fourth quarter of 2005 totaled \$369 million, compared with \$362 million in the year-earlier quarter. Included in such amounts were amortization of core deposit and other intangible assets of \$13 million in 2005 and \$16 million in 2004. Exclusive of these nonoperating expenses, noninterest operating expenses were \$356 million in the recently completed quarter, compared with \$346 million in the final 2004 quarter. Higher costs for employee benefits and professional services were the leading contributors to that increase, partially offset by a higher reversal of a portion of the valuation allowance for the impairment of capitalized residential mortgage servicing rights.

The efficiency ratio, or noninterest operating expenses divided by the sum of taxable-equivalent net interest income and noninterest income (exclusive of gains and losses from bank investment securities), measures the relationship of operating expenses to revenues. M&T's efficiency ratio was 51.2% in 2005, improved from 53.5% in 2004. If the \$25 million charitable contribution was excluded from the computation, M&T's efficiency ratio for 2004 would have been 52.6%. During 2005's fourth quarter, M&T's efficiency ratio was 50.7%, compared with 50.6% in the year-earlier quarter.

Balance Sheet. M&T had total assets of \$55.1 billion at December 31, 2005, up from \$52.9 billion a year earlier. Loans and leases, net of unearned discount, aggregated \$40.3 billion at the 2005 year-end, up 5% from \$38.4 billion at December 31, 2004. Deposits grew 5% to \$37.1 billion at December 31, 2005 from \$35.4 billion at the end of 2004. Total stockholders' equity was \$5.9 billion at December 31, 2005, representing 10.66% of total assets, compared with \$5.7 billion or 10.82% a year earlier. Common stockholders' equity per share was \$52.39 at December 31, 2005, compared with \$49.68 a year earlier. Tangible equity per common share was \$25.91 and \$23.62 at December 31, 2005 and 2004, respectively. In the calculation of tangible equity per common share, stockholders' equity is reduced by the carrying values of goodwill and core deposit and other intangible assets, net of applicable deferred tax balances, which aggregated \$3.0 billion at December 31, 2005 and 2004.

During 2005, M&T repurchased 4,891,800 shares of its common stock under authorized repurchase plans at an average cost of \$104.18 per share. In the fourth guarter of 2005, a total of 951,700 shares were repurchased by

M&T at an average per share cost of \$107.03, including 44,700 shares under a new authorization approved in December 2005 by M&T's Board of Directors allowing for the purchase of up to 5,000,000 shares of common stock.

Conference Call. Investors will have an opportunity to listen to M&T's conference call to discuss fourth quarter and full year financial results today at 9:00 a.m. Eastern Time. Those wishing to participate in the call may dial 877-780-2276. International participants, using any applicable international calling codes, may dial 973-582-2700. The conference call will also be webcast live on M&T's website at http://ir.mandtbank.com/conference.cfm. A replay of the call will be available until Thursday, January 12, 2006 by calling 877-519-4471, code 6893221 and 973-341-3080 for international participants. The event will also be archived and available by 1:00 p.m. today on M&T's website at http://ir.mandtbank.com/conference.cfm.

Forward-Looking Statements. This news release contains forward-looking statements that are based on current expectations, estimates and projections about M&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations and credit losses; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; legislation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively; regulatory supervision and oversight, including required capital levels; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger and acquisition activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

-3 %

INVESTOR CONTACT: Donald J. MacLeod (716) 842-5462

MEDIA CONTACT: C. Michael Zabel (716) 842-2311

M&T BANK CORPORATION
Financial Highlights

- inancial riiginights	Three months e	nded	
Amounts in thousands, except per share		ember 31	
	2005 2004	4 Change	
Performance			
Net income	\$204,985	192,205	7 %
Per common share: Basic earnings Diluted earnings Cash dividends	\$ 1.82 1.78 \$.45	1.66 10 1.62 10 .40 13	%
Common shares outstandir Average - diluted (1)		119,010	-3 %

Period end (2)	112,160	115,335	-3
Return on (annualized): Average total assets Average common stockh	1.48 9 olders' equity	% 1.45 % 13.85 %	13.37 %
Taxable-equivalent net int income	erest \$454,161	446,257	2 %
Yield on average earning a Cost of interest-bearing lia Net interest spread Contribution of interest-fre Net interest margin	abilities 2.9 3.18 % ee funds	.16 % 5.2 8 % 1.75 % 3.49 % 51 % .33 % 3.82 %	%
Net charge-offs to average net loans (annualized)		% .29 %	
Net operating results (3)			
Net operating income Diluted net operating earn common share Return on (annualized): Average tangible assets Average tangible commo Efficiency ratio	nings per 1.85 1.63 on equity	1.70 1.70 1.62 29.12 % 5	9
Amounts in thousands, except per share	2005 200	cember 31 14 Chang	e
Performance			
Net income	\$ 782,183	722,521	8 %
Per common share: Basic earnings Diluted earnings Cash dividends	\$ 6.88 6.73 \$ 1.75		12 % 12 9
Common shares outstandi Average - diluted (1) Period end (2)		2 120,400 115,335	
Return on (annualized): Average total assets Average common stockh		% 1.40 % 13.49 %	
Taxable-equivalent net int income	erest \$1,811,654	1,751,902	3 %
Yield on average earning a Cost of interest-bearing lia Net interest spread Contribution of interest-fre Net interest margin	abilities 2.5 3.32 9	45 % .2	3 % % !8 %
Net charge-offs to average net loans (annualized)		% .22 %	Ď
Net operating results (3)			
Net operating income Diluted net operating earn common share Return on (annualized): Average tangible assets Average tangible commo Efficiency ratio	7.03 1.60 n equity	0 % 1.59	10

At December 31

Loan quality	2005	2004	Change
Nonaccrual loans Renegotiated loans	\$141,067 15,384	162,0 10,4	
Total nonperforming lo	oans \$156,4	51 1	72,450 -9 %
Accruing loans past due	90 days or		
more	\$129,403	154,590	-16 %
Nonperforming loans to	total net		
loans	.39 %	.45 %	
Allowance for credit loss	ses to total		
net loans	1.58 %	1.63 %	

- (1) Includes common stock equivalents.
- (2) Includes common stock issuable under deferred compensation plans.
- (3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. A reconciliation of net income and net operating income is included herein.

M&T BANK CORPORATION Condensed Consolidated Statement of Income

	Three month December			
Dollars in thousands	200	 5 200)4 C	hange
Interest income Interest expense	\$753,1 303,4 	01 608 93 166 	•	
Net interest income	449,	608 44	2,192	2
Provision for credit losses	23,	000 28	3,000	-18
Net interest income after provision for credit losse	es 426	,608 4	14,192	3
Other income Mortgage banking reve Service charges on dep		36,069	33,89	7 6
accounts Trust income Brokerage services income Trading account and fo	34,663 ome		21 :	1
•	5,70 estment (384)	362	-	
	248,6	. -		

Other expense

Salaries and employee benefits	203,317	198,152		3
Equipment and net occupancy	44,042	44,726		-2
Printing, postage and supplies	7,817	7,987	-2	
Amortization of core deposit and				

	s 101,235 94,664 7		
Total other expense	369,114 361,922 2		
Income before income taxe	s 306,098 289,829 6		
	101,113 97,624 4		
Net income	\$204,985 192,205 7 % ===================================		
	Year ended December 31		
Dollars in thousands	2005 2004 Change		
Interest income Interest expense	\$2,788,694 2,298,732 21 % 994,351 564,160 76		
Net interest income	1,794,343 1,734,572 3		
Provision for credit losses	88,000 95,000 -7		
Net interest income after provision for credit losses	1,706,343 1,639,572 4		
Trading account and for exchange gains Gain (loss) on bank inve securities Other revenues from op	osit 369,918 366,301 1 134,679 136,296 -1 me 55,572 53,740 3 eign 22,857 19,435 18 stment		
Other expense Salaries and employee benefits Equipment and net occupancy Printing, postage and supplies Amortization of core deposit and other Salaries and employee benefits 822,239 179,595 233,743 34,476 -2			
intangible assets Other costs of operation 	56,805 75,410 -25 s 398,666 419,985 -5 		
	1,485,142 1,516,018 -2		
Income before income taxe	s 1,170,919 1,066,523 10		
Applicable income taxes	388,736 344,002 13		
Net income	\$ 782,183 722,521 8 %		

December 31

2005 2004 Change Dollars in thousands

ASSETS

\$ 1,479,239 1,334,628 11 % Cash and due from banks

Money-market assets 211,245 199,364

Investment securities 8,400,164 8,474,619 -1

Loans and leases, net of unearned

40,330,645 38,398,477 5 discount

Less: allowance for credit losses 637,663 626,864

Net loans and leases 39,692,982 37,771,613

2,904,081 2,904,081 -Goodwill

Core deposit and other intangible

108,260 165,507 -35

Other assets 2.350.435 2.088.909 13

Total assets \$55,146,406 52,938,721 4 % _____

LIABILITIES AND STOCKHOLDERS' EQUITY

Noninterest-bearing deposits at U.S.

\$ 8,141,928 8,417,365 -3 % offices

Other deposits at U.S. offices 26,148,714 22,779,176 15

Deposits at foreign office 2,809,532 4,232,932 -34

Total deposits 37,100,174 35,429,473 5

Short-term borrowings 5,152,872 4,703,664 10

Accrued interest and other

819,980 727,411 13 liabilities

Long-term borrowings 6,196,994 6,348,559 -2

49,270,020 47,209,107 4 Total liabilities

Stockholders' equity (1) 5,876,386 5,729,614 3

Total liabilities and stockholders'

\$55,146,406 52,938,721 4 % equity

(1) Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$97.9 million at December 31, 2005 and \$17.2 million at December 31, 2004.

M&T BANK CORPORATION

Condensed Consolidated Average Balance Sheet and Annualized Taxable-equivalent Rates

> Three months ended December 31

Dollars in millions 2005 2004

	 Balance Ra 	ate Ba	lance Ra	ate balance
ASSETS				-
Money-market assets	\$	128 2.	78 %	67 .87 %
Investment securities	8,	302 4.4	8 8,32	26 4.18
Loans and leases, net unearned discount Commercial, financia Real estate - comme Real estate - consun Consumer	al, etc 1 ercial 1 ner 4	.4,419 6 I,674 6.0	5.92 13 04 3,1	3,894 5.93
Total loans and lea	ses, net 4 		.51 38	3,142 5.48
Total earning assets	48,	833 6.1	6 46,5	35 5.24
Goodwill	2,904	2,	,904	-
Core deposit and othe intangible assets		5	174	-34
Other assets	2,983	3	3,112	-4
Total assets		5		
LIABULITIES AND STO	SKUOL DED	~.		

90 %

8 4 48

6

5

LIABILITIES AND STOCKHOLDERS' EQUITY

Interest-bearing deposits

Net interest spread Contribution of interest-free funds

Net interest margin

Savings deposits Time deposits Deposits at foreign of	11,018 3.6 fice 3,227	.12 15,363 59 7,089 2. 3.95 3,539	.65 -6 36 55
Total interest-bearir deposits			8 11
Short-term borrowings Long-term borrowings			
Total interest-bearing liabilities	40,395 2.98	37,840 1.75	7
Noninterest-bearing de	posits 7,84	2 8,402	-7
Other liabilities	725 	762 -	5
Total liabilities	48,962	47,004	4
Stockholders' equity	5,873 	5,721	3
Total liabilities and stockholders' equity	\$54,835 =====		4 %

3.18

.51 .33 3.69 %

3.49

3.82 %

Year ended

%

	Year ended December 31
Dollars in millions	2005 2004
	Change in Balance Rate Balance Rate balance
ASSETS	
Money-market assets	\$ \$ 113 2.22 % 74 .83 % 53
Investment securities	8,476 4.40 7,997 4.15 6
Real estate - commo	ral, etc 10,455 5.64 9,534 4.30 10 ercial 14,341 6.56 13,264 5.75 8 mer 3.925 6.00 3.111 5.92 26
Total loans and le	ases, net 39,529 6.15 37,129 5.34 6
Total earning assets	48,118 5.83 45,200 5.13 6
Goodwill	2,904 -
Core deposit and oth intangible assets	er 135 201 -33
	2,978 3,212 -7
	\$54,135 51,517 5 %
LIABILITIES AND STOREQUITY	
Interest-bearing depo NOW accounts Savings deposits Time deposits Deposits at foreign	14,889 .94 15,305 .60 -3 9,158 3.22 6,948 2.23 32 office 3,819 3.15 3,136 1.37 22
Total interest-bea deposits	 ring 28,266 1.97 25,939 1.12 9
Short-term borrowing Long-term borrowing	gs 4,890 3.23 5,142 1.38 -5 s 6,411 4.37 5,832 3.45 10
Total interest-bearing liabilities	39,567 2.51 36,913 1.53 7
Noninterest-bearing	deposits 8,050 8,039 -
Other liabilities	720 864 -17
Total liabilities	48,337 45,816 6
	5,798 5,701 2
Total liabilities and stockholders' equit	y \$54,135 51,517 5 % ======
Net interest spread Contribution of intere	3.32 3.60 est-free .45 .28

.45

.28

funds

Net interest margin 3.77 % 3.88 %

Media Contact:

C. Michael Zabel

(716) 842-5385

Investor Contact:

Donald J. MacLeod

(716) 842-5138

Web site: http://www.mandtbank.com/http://ir.mandtbank.com/conference.cfm

https://newsroom.mtb.com/2006-01-11-M-T-Bank-Corporation-Announces-Financial-Results-for-2005